

Description

[Etraveli Group](#) is one of the leading global flight centric Online Travel Agencies (OTAs) with 4bn+ euros in annual gross sales. We also operate flygresor.se, the #1 metasearcher (flight price comparison) in Sweden and Tripstack, the independent B2B arm of the group offering a variety of flight solutions such as LCC/airline direct content and complex itineraries (eg. virtual interlining).

Our diverse, dynamically growing team of 1000+ talented professionals is always on the lookout for more members to join our ranks and explore unlimited business opportunities together! Our 110 websites in 70+ countries across the globe include (but are not limited to) [gotogate.com](#), [pamediakopes.gr](#), [mytrip.com](#), [flightnetwork](#), [supersavertravel.se](#), [trip.ru](#), trip.ae & [flygresor.se](#).

Our headquarters are located in Stockholm Sweden, with additional offices in Uppsala, Gothenburg, Athens, Toronto, Buenos Aires and India so be prepared to travel!

Position Summary

As a member of the Corporate Development team at Etraveli Group you will be the “Jack of all trades”. You will work on all aspects of M&A as well as on Internal Strategic Initiatives assisting the Head of Corporate Development. You will be part of the Commercial Organization and work in close cooperation with internal as well as external teams.

If you are looking to work in travel and/or M&A and be part of an international company that just happens to have offices in Athens this is an ideal position for you.

Responsibilities

- Assist the Head of Corporate Development with any active project
- Conduct market research
- Perform financial analysis, build financial models and prepare business cases
- Work on all aspects of M&A (identification, assessment, due diligence, closing)
- Run PMO integration office to ensure delivery of acquisition objectives
- Lead Strategic Initiatives and projects (cross functional, optimization, business development, etc)
- Perform data analysis that will drive valuable insights to be turned into actions
- Develop strategic frameworks, competitor insights, trend assessments and business cases to support decision making and develop recommendations
- Identify business challenges/inefficiencies and opportunities for improvement, and solve for them using analysis to drive strategic or tactical decisions
- Collaborate closely with internal and external teams and stakeholders

Requirements

- Master's degree in a quantitative discipline such as Economics, Engineering, Finance, Accounting, Statistics, Mathematics. MBA will be considered a plus
- At least 5 years of previous work experience, preferably with past experience in ecommerce, Banking, FMCG, Telco, Retail, investment banking, big 4 accounting firms or equivalent
- Financial analysis and financial modeling skills
- Excellent knowledge of excel (pivot tables, vba)
- Business acumen, ability to see a project through and translate findings into business actions
- Strong analytical skills with an eye for spotting areas of optimization
- Results-focused and metrics-driven, self motivated, team player with a can-do attitude
- Strong project management skills, attention to detail, ability to learn quickly and work well under pressure in a dynamic environment
- Ability to work without close supervision, quick and resourceful, flexible, comfort with ambiguity
- Creative, persistent, proactive, positive and outgoing personality, eager to learn
- Excellent communication & presentation skills (oral & written) in English

Benefits

- Work for a global and diverse company in a fast paced industry
- Learn everything there is to know about travel
- The chance to work with passionate professionals and grow professionally
- A fun and informal work environment where you enjoy breakfast, play ping pong or join yoga lessons
- Modern, bright open office plan stretching over 4000m²
- Competitive salary
- Complimentary private health insurance